



Physio Control GSA Government Pricing List

Sin #	Model #	Physio AED Packages	Description	Retail	Govt Discount	GSA Government Contract Pricing
A-59	HSMD-EX11	Express AED Government Package	Express, (1) QUIKPAK electrodes, Charge-Pak, Protocol Card, Operating Instructions, 5 Yr Warranty, Metal AED Sign, AED Window Sticker, Inspection Tag, Surface Mounted Cabinet with Alarm	\$2,280.95	27%	\$1,665.09
A-59	HSMD-CR11	CR Plus (Semi-Auto) AED Government Package	CR Plus, (2) QUIK-PAK electrodes, Charge-Pak, Protocol Card, Operating Instructions, Orientation Video, Carrying Case, Ambu Rescue Mask Responder Kit, Implementation Starter Kit, Metal AED Sign, AED Window Sticker, Inspection Tag, Surface Mounted Cabinet with Alarm	\$2,521.95	32%	\$1,714.93
A-59	HSMD-CR12	CR Plus (Auto) AED Government Package	CR Plus, (2) QUIK-PAK electrodes, Charge-Pak, Protocol Card, Operating Instructions, Orientation Video, Carrying Case, Ambu Rescue Mask Responder Kit, Implementation Starter Kit, Metal AED Sign, AED Window Sticker, Inspection Tag, Surface Mounted Cabinet with Alarm	\$2,721.95	35%	\$1,769.27
A-59	HSMD-LP11	LP1000 #1 AED Government Package	LP1000 (Non-pediatric ready), (2) Electrodes, LiMnO2 Non-Rechargeable Battery, Carrying Case, Operating Instructions, Getting Started Guide, Metal AED Sign, AED Window Sticker, Inspection Tag, Surface Mounted Cabinet with Alarm	\$3,271.95	28%	\$2,355.80
A-59	HSMD-LP13	LP1000 #3 AED Government Package	LP1000 (Non-pediatric ready), (2) Electrodes, LiMnO2 Non-Rechargeable Battery, Carrying Case, Operating Instructions, Getting Started Guide, Metal AED Sign, AED Window Sticker, Inspection Tag, Surface Mounted Cabinet with Alarm	\$3,471.95	26%	\$2,569.24
A-59	HSMD-LP15	LP1000 #5 AED Government Package	LP1000 (Non-Pediatric Ready), 3-wire ECG Cable, ECG Accessory Pouch, Life-Patch ECG Electrodes (3 pk) , (2) Electrodes, LiMnO2 Non-Rechargeable Battery, Carrying Case, Operating Instructions, Getting Started Guide, Metal AED Sign, AED Window Sticker, Inspection Tag, Surface Mounted Cabinet with Alarm	\$3,641.95	25%	\$2,731.46
Sin #	Model #	PHYSIO-CONTROL AEDS	Description	Retail	Govt Discount	Proposed Govt. Net Pricing with IFF
A-59	80427-000134	Lifepak Express	Express, 1 pair QUIKPAK electrodes, Charge-Pak, 1 protocol card, operating instructions	\$1,995.00	27%	\$1,450.00
A-59	80403-000148	Lifepak CR Plus (Semi-Automatic)	CR Plus, 2 pair QUIK-PAK electrodes, Charge-Pak, protocol card, operating instructions, orientation video, carrying case, ambu rescue mask responder kit, implementation starter kit	\$2,195.00	29%	\$1,550.00
A-59	80403-000149	Lifepak CR Plus (Automatic)	CR Plus. 2 pair QUIK-PAK electrodes, protocol card, operating instructions, orientation video, carrying case, ambu rescue mask responder kit, implementation starter kit	\$2,395.00	35%	\$1,550.00
A-59	99425-000023	Lifepak 1000 Graphical Display Kit #1	LP1000 (Non-pediatric ready), 2 sets of electrodes, LiMnO2 non-rechargeable battery, carrying case, operating instructions, Getting started guide	\$2,945.00	25%	\$2,199.00
A-59	99425-000023	Lifepak 1000 Graphical Display Kit #2	LP1000 (Pediatric Ready), Infant Child Starter Kit , 2 sets of electrodes, LiMnO2 non-rechargeable battery, carrying case, operating instructions, Getting started guide	\$3,029.00	24%	\$2,299.00
A-59	99425-000025	Lifepak 1000 ECG Display Kit #3	LP1000 (Non-Pediatric Ready), 2 sets of electrodes, LiMnO2 non-rechargeable battery, carrying case, operating instructions, Getting started guide	\$3,145.00	24%	\$2,399.00
A-59	99425-000025	Lifepak 1000 ECG Display Kit #4	LP1000 (Pediatric Ready), Infant Child Starter Kit , 2 sets of electrodes, LiMnO2 non-rechargeable battery, carrying case, operating instructions, Getting started guide	\$3,229.00	23%	\$2,499.00
A-59	99425-000025	Lifepak 1000 ECG Display Kit #5	LP1000 (Non-Pediatric Ready), 3-wire ECG Cable, ECG accessory pouch, ECG electrodes , 2 sets of electrodes, LiMnO2 non-rechargeable battery, carrying case, operating instructions, Getting started guide	\$3,315.00	22%	\$2,599.00
A-59	99425-000025	Lifepak 1000 ECG Display Kit #6	LP1000 (Pediatric Ready), Infant Child Starter Kit, 3-wire ECG Cable, ECG accessory pouch, ECG electrodes , 2 sets of electrodes, LiMnO2 non-rechargeable battery, carrying case, operating instructions, Getting started guide	\$3,399.00	21%	\$2,699.00
Sin #	Model #	EXPRESS/CR PLUS ACCESSORIES	Description	Retail	Govt Discount	Proposed Govt. Net Pricing with IFF
A-59	11403-000002	Lifepak CR Plus Replacement Kit for Charge-Pak Unit	1 set of electrodes, 1 Charge-Pak charging unit	\$91.43	10%	\$82.29
A-59	11403-000001	Lifepak CR Plus Replacement Kit for Charge-Pak Unit	2 set of electrodes, 1 Charge-Pak charging unit	\$113.14	10%	\$101.83
A-59	11101-000017	Lifepak CR Plus Infant/Child Reduced Energy Electrode Starter Kit	Ped Pads, Storage Pouch, Labels	\$158.86	10%	\$142.97

A-59	11101-000016	Lifepak CR Plus Replacement Reduced Energy Electrodes	Replacement Ped Pads	\$113.14	10%	\$101.83
A-59	11998-000321	Ambu Res-Cue First Responder Kit	Re-usable mouth barrier mask with valve & filter, gloves, razor, scissors, disposable anti-microbial wipe	\$42.29	10%	\$38.06
A-59	11998-000320	Ambu Res-Cue Key First Res Kit	CPR barrier, gloves, razor, scissors	\$33.14	10%	\$29.83
A-59	21300-004579	Lifepak CR Plus Carrying Case	Replacement case, original included	\$67.43	10%	\$60.69
A-59	11260-000015	Lifepak Hard Shell Case	Water-tight case provides extra protection from elements	\$240.00	10%	\$216.00
A-59	21300-004579	Lifepak CR Plus Shoulder Strap	Replacement strap for use with carrying case	\$16.00	10%	\$14.40
A-59	21300-004913	Lifepak CR Plus Device Lid Cover	Replacement cover	\$21.71	10%	\$19.54
A-59	11210-000021	Lifepak CR Plus Wall Bracket	Wall mount	\$94.86	10%	\$85.37
A-59	26500-001361	Lifepak CR Plus Operating Instructions	Product guide	\$17.14	10%	\$15.43
A-59	26500-001317	Lifepak CR Plus Orientation Video	Instruction Video	\$14.86	10%	\$13.37
A-59	26500-001096	AED Lifepak CR Plus Instruction Card	Laminated quick reference guide (fits inside case cover)	\$2.29	10%	\$2.06
A-59	60600-000110	Lifenet DT Express 1.0 Info Mgmt System	Data transfer software application that offers capabilities such as easy downloading, editing & printing of event data from CR Plus using a personal computer	\$341.71	10%	\$307.54
A-59	60600-000110	Lifenet DT Plus Data Transfer & Storage	For downloading & storing device data, printing reports and sending data transfer software application, transfer to another location	\$341.71	10%	\$307.54
A-59	21300-005027	Lifepak CR Plus IrDA Adapter with 9 pin serial port	Infrared wireless data communication cable for personal computer that works hand in hand with LIFENET DT Express	\$84.57	10%	\$76.11
A-59	21300-005026	Lifepak Cr Plus IrDA Adapter with USB Port	Infrared wireless data communication cable for personal computer that works hand in hand with LIFENET DT Express	\$125.71	10%	\$113.14
A-59	11250-000054	Lifepak CR Plus Training System (CR-T)	1 AED Trainer, remote control, simulated charging unit, 5 electrodes	\$341.71	10%	\$307.54
A-59	26500-001156	Lifepak CR-T Replacement Operating Instructions	Trainer instructions	\$17.14	10%	\$15.43
A-59	11101-000004	Lifepak CR-T Adult Training Electrode Set (5)	5 pair of reusable electrodes, cable connector, reuseable foil pouch	\$70.86	10%	\$63.77
A-59	11101-000003	Lifepak CR-T Replacement Adult Training Electrode Set	5 pair of reusable training electrodes (Adhesive portion only)	\$41.14	10%	\$37.03
A-59	11101-000006	Lifepak CR-T Cable/Connector Assembly (Adult)	Cable, connector & foil	\$29.71	10%	\$26.74
A-59	11250-000045	Lifepak CR-T Infant/child AED Training Set	5 pair re-usable training electrodes, cable connector, foil	\$70.86	10%	\$63.77
A-59	11250-000042	Lifepak CR-T Replacement AED Training Electrodes	5 pair re-usable training electrodes	\$40.00	10%	\$36.00
A-59	11250-000043	Lifepak CR-T Cable/Connector Assembly (Child)	Cable, connector & foil	\$40.00	10%	\$36.00
Proposed Govt. Net Pricing with						
Sin #	Model #	LIFEPAK 500 ACCESSORIES	Description	Retail	Govt Discount	IFF
A-59	11141-000013	Lifepak 500 Non-Rechargeable Battery	Lithium Sulfur Dioxide, 4 year life	\$277.71	10%	\$249.94
A-59	11140-000043	Lifepak 500 Non-rechargeable Battery	Lithium Manganese Dioxide (Meets FAA requirements)	\$377.14	10%	\$339.43
A-59	11141-000002	Lifepak 500 Rechargeable Battery	Sealed Lead Acid (Recommended for frequent use environments, must replace every 2 yrs)	\$181.71	10%	\$163.54
A-59	11996-000017	Lifepak 500 Edge System Electrodes	Adult pads with Quik-Combo connector	\$48.00	10%	\$43.20
A-59	11101-000017	Lifepak 500 Infant/Child Reduced Energy Starter Kit	Ped Pads, Storage Pouch, Labels	\$158.86	10%	\$142.97
A-59	11101-000016	Lifepak 500 Infant/Child Reduced Energy Defibrillation Electrodes	Replace Infant/Child pads	\$113.14	10%	\$101.83
A-59	11220-000025	Lifepak 500 Battery Pouch	Attaches to side of soft shell carrying case	\$53.71	10%	\$48.34
A-59	11140-000002	Lifepak Battery Charger	Charger for SLA battery pak (#11141-000002)	\$213.71	10%	\$192.34
A-59	11998-000321	Ambu Res-Cue First Responder Kit	Re-usable mouth barrier mask with valve & filter, gloves, razor, scissors, disposable anti-microbial wipe	\$42.29	10%	\$38.06
A-59	11998-000320	Ambu Res-Cue Key First Res Kit	CPR barrier, gloves, razor, scissors	\$33.14	10%	\$29.83
A-59	11998-000014	Lifepak 500 Soft Shell Carrying Case	Case for Lifepak 500 (Black)	\$142.86	10%	\$128.57
A-59	21300-004157	Lifepak 500 Top for Carrying Case	Replacement top	\$66.29	10%	\$59.66
A-59	11998-000012	Lifepak 500 Shoulder Strap	Replacement strap for carrying case	\$40.00	10%	\$36.00
A-59	21300-004834	Lifepak 500 AED Oxygen Bag	case with additional area for oxygen	\$189.71	10%	\$170.74
A-59	11998-000021	Lifepak 500 Hardshell Case	Water-tight case provides extra protection from elements	\$293.71	10%	\$264.34
A-59	26500-000185	Lifepak 500 AED Instruction Card	Lifepak AED & CPR instruction card, fits in carrying case	\$6.86	10%	\$6.17
A-59	26500-000268	AED CPR Reference Poster	Poster-size easy reference AED & CPR guide	\$2.29	10%	\$2.06
A-59	11210-000001	Lifepak 500 Wall Bracket	Bracket holds LP500 secure to wall	\$105.14	10%	\$94.63
A-59	11998-000051	Lifepak 500 Electrode Storage Tray	Storage tray	\$77.71	10%	\$69.94
A-59	11998-000022	Lifepak 500 Test Load	used for discharge testing of LP500	\$96.00	10%	\$86.40
A-59	11110-000050	Lifepak 500 Setup Transfer Cable	Transfer option configuration from unit to device for multi unit systems	\$57.14	10%	\$51.43
A-59	11230-000001	Lifepak 500 AED to PC Cable	Links data transfer from AED to PC	\$57.14	10%	\$51.43
A-59	11150-000010	External Modem For Connection	Modem attachment, requires AED to modem cable	\$298.29	10%	\$268.46
A-59	11150-000001	Lifepak 500 AED to Modem Cable	Connects AED to modem	\$57.14	10%	\$51.43
A-59	11241-000001	Epson LX300 plus Dot Matrix Printer	Printer attachment	\$258.29	10%	\$232.46
A-59	11241-000002	Lifepak 500 AED to Printer Cable	Connects AED to printer	\$57.14	10%	\$51.43
A-59	11250-000053	Lifepak 500T AED Training System	AED Trainer, remote control, simulated battery pak, training electrodes	\$341.71	10%	\$307.54
A-59	11250-000005	Lifepak 500T Remote Control & Cable	Hard wired remote	\$51.43	10%	\$46.29
A-59	11250-000006	Lifepak 500T Simulated Battery Pak	replacement battery pak	\$32.00	10%	\$28.80
A-59	11101-000004	Lifepak 500T AED Training Electrode Training Set	5 pair reusable training electrodes, cable connector assembly, foil pouch	\$70.86	10%	\$63.77
A-59	11101-000003	Lifepak 500T Replacement AED Training Electrodes	5 pair reusable training electrodes	\$41.14	10%	\$37.03
A-59	11101-000006	Lifepak 500T Cable Connector & Foil Pouch	replacement connector & foil pouch	\$29.71	10%	\$26.74
A-59	26500-000294	Lifepak 500T AED Operating Instructions	Product guide	\$10.29	10%	\$9.26
A-59	11202-000007	Quik-Combo Patient Simulator	Simulates ventricular Fibrillation, normal sinus rhythm, asystole&motion	\$562.29	10%	\$506.06

A-59	26500-001706	Lifepak 500 AED Training & Implementation Guide	Materials necessary for implementing an AED program	\$11.43	10%	\$10.29
						Proposed Govt. Net Pricing with IFF
Sin #	Model #	LIFEPAK 1000 ACCESSORIES	Description	Retail	Govt Discount	Proposed Govt. Net Pricing with IFF
A-59	11141-000100	Lifepak 1000 Battery Replacement Kit	LiMnO2 non-rechargeable battery	\$331.43	10%	\$298.29
A-59	11996-000017	Lifepak 1000 Edge System Electrodes	Adult pads with Quik-Combo connector	\$48.00	10%	\$43.20
A-59	11101-000017	Lifepak 1000 Infant/Child Reduced Energy Electrode Starter Kit	Pediatric Pads, Instruction Card, Carrying Case	\$158.86	10%	\$142.97
A-59	11101-000016	Lifepak 1000 Replacement Infant/Child reduced Energy Defibrillation Electrodes	Pediatric Pads (For anyone under 8 yrs or 55lbs)	\$113.14	10%	\$101.83
A-59	11100-000001	Lifepak 1000 LIFE-PATCH ECG Electrodes	adult, pre-gelled electrodes (package of 3)	\$1.71	10%	\$1.54
A-59	11111-000014	Lifepak 1000 3-wire ECG Cable	Lead II	\$228.57	10%	\$205.71
A-59	11425-000001	Lifepak 1000 Accessory Pouch	Holds 3-wire cable and other accessories	\$57.14	10%	\$51.43
A-59	40998-000110	Ambu Res-Cue Mask First Responder Kit	Re-usable mouth barrier mask with valve & filter, 2 sets of vinyl gloves, razor, scissors, disposable anti-microbial wipe	\$42.29	10%	\$38.06
A-59	40998-000109	Ambu Res-Cue Key First Responder Kit	Disposable CPR barrier, 2 sets of vinyl gloves, razor, scissors, disposable anti-microbial wipe	\$44.57	10%	\$40.11
A-59	11425-000003	Lifepak 1000 Soft Shell Carrying Case	Replacement carrying case	\$170.29	10%	\$153.26
A-59	11425-000002	Lifepak 1000 Shoulder Strap	Replacement shoulder strap	\$40.00	10%	\$36.00
A-59	11260-000023	Lifepak 1000 Hard Shell, Watertight Case	Water-tight case provides extra protection from elements	\$302.86	10%	\$272.57
A-59	26500-002156	Lifepak 1000 Quick Reference Instruction Card	Laminated easy reference AED/CPR instruction card	\$6.86	10%	\$6.17
A-59	26500-000268	AED CPR Reference Poster	Poster-size easy reference AED & CPR guide	\$2.29	10%	\$2.06
A-59	11201-000002	Lifepak 1000 QUIK-COMBO 3-Lead Patient Simulator	Simulates patient heart rhythms, Allows users to practice & demonstrate monitoring Lead II ECG tracing and defibrillation shocks.	\$813.71	10%	\$732.34
A-59	11250-000052	Lifepak 1000 Clip-on Training Electrodes	Allows users to practice defibrillation electrode placement. Includes instructions for use & 5 pairs of reusable training electrodes.	\$66.29	10%	\$59.66
A-59	21300-006553	Lifepak 1000 Product CD	Contains info on LP1000 product. Training, clinical, technical, warranty & service.	\$28.57	10%	\$25.71
A-59	26500-001864	Lifepak 1000 Operating Instruction	Instructions cover the following topics: Safety information, unpacking & setup, use of LP1000 defib, Data Management & transfer, maintenance & troubleshooting.	\$17.14	10%	\$15.43
						Proposed Govt. Net Pricing with IFF
Sin #	Model #	LP1000 ACCESSORIES	Description	Retail	Govt Discount	Proposed Govt. Net Pricing with IFF
A-59	11250-000003	AED Wall Placard	Plastic AED Sign	\$8.00	10%	\$7.20
A-59	26500-000268	AED/CPR Reference Poster	Poster-size easy reference AED & CPR guide	\$8.00	10%	\$7.20
A-59	26500-001670	AED Challenge	Interactive computer training tool, computer simulated environment	\$8.00	10%	\$7.20
A-59	60998-000001	AED Challenge (Wed Based)	Inactive computer training tool, yearly fee	\$8.00	10%	\$7.20