



Physio Control GSA Government Pricing List

| Sin # | Model # | Physio AED Packages | Description | Retail | Govt Discount | GSA Government Contract Pricing |
|-------|--------------|---|--|------------|---------------|-------------------------------------|
| A-59 | HSMD-EX11 | Express AED Government Package | Express, (1) QUIKPAK electrodes, Charge-Pak, Protocol Card, Operating Instructions, 5 Yr Warranty, Metal AED Sign, AED Window Sticker, Inspection Tag, Surface Mounted Cabinet with Alarm | \$2,280.95 | 27% | \$1,665.09 |
| A-59 | HSMD-CR11 | CR Plus (Semi-Auto) AED Government Package | CR Plus, (2) QUIK-PAK electrodes, Charge-Pak, Protocol Card, Operating Instructions, Orientation Video, Carrying Case, Ambu Rescue Mask Responder Kit, Implementation Starter Kit, Metal AED Sign, AED Window Sticker, Inspection Tag, Surface Mounted Cabinet with Alarm | \$2,521.95 | 32% | \$1,714.93 |
| A-59 | HSMD-CR12 | CR Plus (Auto) AED Government Package | CR Plus, (2) QUIK-PAK electrodes, Charge-Pak, Protocol Card, Operating Instructions, Orientation Video, Carrying Case, Ambu Rescue Mask Responder Kit, Implementation Starter Kit, Metal AED Sign, AED Window Sticker, Inspection Tag, Surface Mounted Cabinet with Alarm | \$2,721.95 | 35% | \$1,769.27 |
| A-59 | HSMD-LP11 | LP1000 #1 AED Government Package | LP1000 (Non-pediatric ready), (2) Electrodes, LiMnO2 Non-Rechargeable Battery, Carrying Case, Operating Instructions, Getting Started Guide, Metal AED Sign, AED Window Sticker, Inspection Tag, Surface Mounted Cabinet with Alarm | \$3,271.95 | 28% | \$2,355.80 |
| A-59 | HSMD-LP13 | LP1000 #3 AED Government Package | LP1000 (Non-pediatric ready), (2) Electrodes, LiMnO2 Non-Rechargeable Battery, Carrying Case, Operating Instructions, Getting Started Guide, Metal AED Sign, AED Window Sticker, Inspection Tag, Surface Mounted Cabinet with Alarm | \$3,471.95 | 26% | \$2,569.24 |
| A-59 | HSMD-LP15 | LP1000 #5 AED Government Package | LP1000 (Non-Pediatric Ready), 3-wire ECG Cable, ECG Accessory Pouch, Life-Patch ECG Electrodes (3 pk) , (2) Electrodes, LiMnO2 Non-Rechargeable Battery, Carrying Case, Operating Instructions, Getting Started Guide, Metal AED Sign, AED Window Sticker, Inspection Tag, Surface Mounted Cabinet with Alarm | \$3,641.95 | 25% | \$2,731.46 |
| Sin # | Model # | PHYSIO-CONTROL AEDS | Description | Retail | Govt Discount | Proposed Govt. Net Pricing with IFF |
| A-59 | 80427-000134 | Lifepak Express | Express, 1 pair QUIKPAK electrodes, Charge-Pak, 1 protocol card, operating instructions | \$1,995.00 | 27% | \$1,450.00 |
| A-59 | 80403-000148 | Lifepak CR Plus (Semi-Automatic) | CR Plus, 2 pair QUIK-PAK electrodes, Charge-Pak, protocol card, operating instructions, orientation video, carrying case, ambu rescue mask responder kit, implementation starter kit | \$2,195.00 | 29% | \$1,550.00 |
| A-59 | 80403-000149 | Lifepak CR Plus (Automatic) | CR Plus. 2 pair QUIK-PAK electrodes, protocol card, operating instructions, orientation video, carrying case, ambu rescue mask responder kit, implementation starter kit | \$2,395.00 | 35% | \$1,550.00 |
| A-59 | 99425-000023 | Lifepak 1000 Graphical Display Kit #1 | LP1000 (Non-pediatric ready), 2 sets of electrodes, LiMnO2 non-rechargeable battery, carrying case, operating instructions, Getting started guide | \$2,945.00 | 25% | \$2,199.00 |
| A-59 | 99425-000023 | Lifepak 1000 Graphical Display Kit #2 | LP1000 (Pediatric Ready), Infant Child Starter Kit , 2 sets of electrodes, LiMnO2 non-rechargeable battery, carrying case, operating instructions, Getting started guide | \$3,029.00 | 24% | \$2,299.00 |
| A-59 | 99425-000025 | Lifepak 1000 ECG Display Kit #3 | LP1000 (Non-Pediatric Ready), 2 sets of electrodes, LiMnO2 non-rechargeable battery, carrying case, operating instructions, Getting started guide | \$3,145.00 | 24% | \$2,399.00 |
| A-59 | 99425-000025 | Lifepak 1000 ECG Display Kit #4 | LP1000 (Pediatric Ready), Infant Child Starter Kit , 2 sets of electrodes, LiMnO2 non-rechargeable battery, carrying case, operating instructions, Getting started guide | \$3,229.00 | 23% | \$2,499.00 |
| A-59 | 99425-000025 | Lifepak 1000 ECG Display Kit #5 | LP1000 (Non-Pediatric Ready), 3-wire ECG Cable, ECG accessory pouch, ECG electrodes , 2 sets of electrodes, LiMnO2 non-rechargeable battery, carrying case, operating instructions, Getting started guide | \$3,315.00 | 22% | \$2,599.00 |
| A-59 | 99425-000025 | Lifepak 1000 ECG Display Kit #6 | LP1000 (Pediatric Ready), Infant Child Starter Kit, 3-wire ECG Cable, ECG accessory pouch, ECG electrodes , 2 sets of electrodes, LiMnO2 non-rechargeable battery, carrying case, operating instructions, Getting started guide | \$3,399.00 | 21% | \$2,699.00 |
| Sin # | Model # | EXPRESS/CR PLUS ACCESSORIES | Description | Retail | Govt Discount | Proposed Govt. Net Pricing with IFF |
| A-59 | 11403-000002 | Lifepak CR Plus Replacement Kit for Charge-Pak Unit | 1 set of electrodes, 1 Charge-Pak charging unit | \$91.43 | 10% | \$82.29 |
| A-59 | 11403-000001 | Lifepak CR Plus Replacement Kit for Charge-Pak Unit | 2 set of electrodes, 1 Charge-Pak charging unit | \$113.14 | 10% | \$101.83 |
| A-59 | 11101-000017 | Lifepak CR Plus Infant/Child Reduced Energy Electrode Starter Kit | Ped Pads, Storage Pouch, Labels | \$158.86 | 10% | \$142.97 |

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| A-59 | 11101-000016 | Lifepak CR Plus Replacement Reduced Energy Electrodes | Replacement Ped Pads | \$113.14 | 10% | \$101.83 |
| A-59 | 11998-000321 | Ambu Res-Cue First Responder Kit | Re-usable mouth barrier mask with valve & filter, gloves, razor, scissors, disposable anti-microbial wipe | \$42.29 | 10% | \$38.06 |
| A-59 | 11998-000320 | Ambu Res-Cue Key First Res Kit | CPR barrier, gloves, razor, scissors | \$33.14 | 10% | \$29.83 |
| A-59 | 21300-004579 | Lifepak CR Plus Carrying Case | Replacement case, original included | \$67.43 | 10% | \$60.69 |
| A-59 | 11260-000015 | Lifepak Hard Shell Case | Water-tight case provides extra protection from elements | \$240.00 | 10% | \$216.00 |
| A-59 | 21300-004579 | Lifepak CR Plus Shoulder Strap | Replacement strap for use with carrying case | \$16.00 | 10% | \$14.40 |
| A-59 | 21300-004913 | Lifepak CR Plus Device Lid Cover | Replacement cover | \$21.71 | 10% | \$19.54 |
| A-59 | 11210-000021 | Lifepak CR Plus Wall Bracket | Wall mount | \$94.86 | 10% | \$85.37 |
| A-59 | 26500-001361 | Lifepak CR Plus Operating Instructions | Product guide | \$17.14 | 10% | \$15.43 |
| A-59 | 26500-001317 | Lifepak CR Plus Orientation Video | Instruction Video | \$14.86 | 10% | \$13.37 |
| A-59 | 26500-001096 | AED Lifepak CR Plus Instruction Card | Laminated quick reference guide (fits inside case cover) | \$2.29 | 10% | \$2.06 |
| A-59 | 60600-000110 | Lifenet DT Express 1.0 Info Mgmt System | Data transfer software application that offers capabilities such as easy downloading, editing & printing of event data from CR Plus using a personal computer | \$341.71 | 10% | \$307.54 |
| A-59 | 60600-000110 | Lifenet DT Plus Data Transfer & Storage | For downloading & storing device data, printing reports and sending data transfer software application, transfer to another location | \$341.71 | 10% | \$307.54 |
| A-59 | 21300-005027 | Lifepak CR Plus IrDA Adapter with 9 pin serial port | Infrared wireless data communication cable for personal computer that works hand in hand with LIFENET DT Express | \$84.57 | 10% | \$76.11 |
| A-59 | 21300-005026 | Lifepak Cr Plus IrDA Adapter with USB Port | Infrared wireless data communication cable for personal computer that works hand in hand with LIFENET DT Express | \$125.71 | 10% | \$113.14 |
| A-59 | 11250-000054 | Lifepak CR Plus Training System (CR-T) | 1 AED Trainer, remote control, simulated charging unit, 5 electrodes | \$341.71 | 10% | \$307.54 |
| A-59 | 26500-001156 | Lifepak CR-T Replacement Operating Instructions | Trainer instructions | \$17.14 | 10% | \$15.43 |
| A-59 | 11101-000004 | Lifepak CR-T Adult Training Electrode Set (5) | 5 pair of reusable electrodes, cable connector, reuseable foil pouch | \$70.86 | 10% | \$63.77 |
| A-59 | 11101-000003 | Lifepak CR-T Replacement Adult Training Electrode Set | 5 pair of reusable training electrodes (Adhesive portion only) | \$41.14 | 10% | \$37.03 |
| A-59 | 11101-000006 | Lifepak CR-T Cable/Connector Assembly (Adult) | Cable, connector & foil | \$29.71 | 10% | \$26.74 |
| A-59 | 11250-000045 | Lifepak CR-T Infant/child AED Training Set | 5 pair re-usable training electrodes, cable connector, foil | \$70.86 | 10% | \$63.77 |
| A-59 | 11250-000042 | Lifepak CR-T Replacement AED Training Electrodes | 5 pair re-usable training electrodes | \$40.00 | 10% | \$36.00 |
| A-59 | 11250-000043 | Lifepak CR-T Cable/Connector Assembly (Child) | Cable, connector & foil | \$40.00 | 10% | \$36.00 |
| Proposed Govt. Net Pricing with | | | | | | |
| Sin # | Model # | LIFEPAK 500 ACCESSORIES | Description | Retail | Govt Discount | IFF |
| A-59 | 11141-000013 | Lifepak 500 Non-Rechargeable Battery | Lithium Sulfur Dioxide, 4 year life | \$277.71 | 10% | \$249.94 |
| A-59 | 11140-000043 | Lifepak 500 Non-rechargeable Battery | Lithium Manganese Dioxide (Meets FAA requirements) | \$377.14 | 10% | \$339.43 |
| A-59 | 11141-000002 | Lifepak 500 Rechargeable Battery | Sealed Lead Acid (Recommended for frequent use environments, must replace every 2 yrs) | \$181.71 | 10% | \$163.54 |
| A-59 | 11996-000017 | Lifepak 500 Edge System Electrodes | Adult pads with Quik-Combo connector | \$48.00 | 10% | \$43.20 |
| A-59 | 11101-000017 | Lifepak 500 Infant/Child Reduced Energy Starter Kit | Ped Pads, Storage Pouch, Labels | \$158.86 | 10% | \$142.97 |
| A-59 | 11101-000016 | Lifepak 500 Infant/Child Reduced Energy Defibrillation Electrodes | Replace Infant/Child pads | \$113.14 | 10% | \$101.83 |
| A-59 | 11220-000025 | Lifepak 500 Battery Pouch | Attaches to side of soft shell carrying case | \$53.71 | 10% | \$48.34 |
| A-59 | 11140-000002 | Lifepak Battery Charger | Charger for SLA battery pak (#11141-000002) | \$213.71 | 10% | \$192.34 |
| A-59 | 11998-000321 | Ambu Res-Cue First Responder Kit | Re-usable mouth barrier mask with valve & filter, gloves, razor, scissors, disposable anti-microbial wipe | \$42.29 | 10% | \$38.06 |
| A-59 | 11998-000320 | Ambu Res-Cue Key First Res Kit | CPR barrier, gloves, razor, scissors | \$33.14 | 10% | \$29.83 |
| A-59 | 11998-000014 | Lifepak 500 Soft Shell Carrying Case | Case for Lifepak 500 (Black) | \$142.86 | 10% | \$128.57 |
| A-59 | 21300-004157 | Lifepak 500 Top for Carrying Case | Replacement top | \$66.29 | 10% | \$59.66 |
| A-59 | 11998-000012 | Lifepak 500 Shoulder Strap | Replacement strap for carrying case | \$40.00 | 10% | \$36.00 |
| A-59 | 21300-004834 | Lifepak 500 AED Oxygen Bag | case with additional area for oxygen | \$189.71 | 10% | \$170.74 |
| A-59 | 11998-000021 | Lifepak 500 Hardshell Case | Water-tight case provides extra protection from elements | \$293.71 | 10% | \$264.34 |
| A-59 | 26500-000185 | Lifepak 500 AED Instruction Card | Lifepak AED & CPR instruction card, fits in carrying case | \$6.86 | 10% | \$6.17 |
| A-59 | 26500-000268 | AED CPR Reference Poster | Poster-size easy reference AED & CPR guide | \$2.29 | 10% | \$2.06 |
| A-59 | 11210-000001 | Lifepak 500 Wall Bracket | Bracket holds LP500 secure to wall | \$105.14 | 10% | \$94.63 |
| A-59 | 11998-000051 | Lifepak 500 Electrode Storage Tray | Storage tray | \$77.71 | 10% | \$69.94 |
| A-59 | 11998-000022 | Lifepak 500 Test Load | used for discharge testing of LP500 | \$96.00 | 10% | \$86.40 |
| A-59 | 11110-000050 | Lifepak 500 Setup Transfer Cable | Transfer option configuration from unit to device for multi unit systems | \$57.14 | 10% | \$51.43 |
| A-59 | 11230-000001 | Lifepak 500 AED to PC Cable | Links data transfer from AED to PC | \$57.14 | 10% | \$51.43 |
| A-59 | 11150-000010 | External Modem For Connection | Modem attachment, requires AED to modem cable | \$298.29 | 10% | \$268.46 |
| A-59 | 11150-000001 | Lifepak 500 AED to Modem Cable | Connects AED to modem | \$57.14 | 10% | \$51.43 |
| A-59 | 11241-000001 | Epson LX300 plus Dot Matrix Printer | Printer attachment | \$258.29 | 10% | \$232.46 |
| A-59 | 11241-000002 | Lifepak 500 AED to Printer Cable | Connects AED to printer | \$57.14 | 10% | \$51.43 |
| A-59 | 11250-000053 | Lifepak 500T AED Training System | AED Trainer, remote control, simulated battery pak, training electrodes | \$341.71 | 10% | \$307.54 |
| A-59 | 11250-000005 | Lifepak 500T Remote Control & Cable | Hard wired remote | \$51.43 | 10% | \$46.29 |
| A-59 | 11250-000006 | Lifepak 500T Simulated Battery Pak | replacement battery pak | \$32.00 | 10% | \$28.80 |
| A-59 | 11101-000004 | Lifepak 500T AED Training Electrode Training Set | 5 pair reusable training electrodes, cable connector assembly, foil pouch | \$70.86 | 10% | \$63.77 |
| A-59 | 11101-000003 | Lifepak 500T Replacement AED Training Electrodes | 5 pair reusable training electrodes | \$41.14 | 10% | \$37.03 |
| A-59 | 11101-000006 | Lifepak 500T Cable Connector & Foil Pouch | replacement connector & foil pouch | \$29.71 | 10% | \$26.74 |
| A-59 | 26500-000294 | Lifepak 500T AED Operating Instructions | Product guide | \$10.29 | 10% | \$9.26 |
| A-59 | 11202-000007 | Quik-Combo Patient Simulator | Simulates ventricular Fibrillation, normal sinus rhythm, asystole&motion | \$562.29 | 10% | \$506.06 |

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| A-59 | 26500-001706 | Lifepak 500 AED Training & Implementation Guide | Materials necessary for implementing an AED program | \$11.43 | 10% | \$10.29 |
| | | | | | | Proposed Govt. Net Pricing with IFF |
| Sin # | Model # | LIFEPAK 1000 ACCESSORIES | Description | Retail | Govt Discount | Proposed Govt. Net Pricing with IFF |
| A-59 | 11141-000100 | Lifepak 1000 Battery Replacement Kit | LiMnO2 non-rechargeable battery | \$331.43 | 10% | \$298.29 |
| A-59 | 11996-000017 | Lifepak 1000 Edge System Electrodes | Adult pads with Quik-Combo connector | \$48.00 | 10% | \$43.20 |
| A-59 | 11101-000017 | Lifepak 1000 Infant/Child Reduced Energy Electrode Starter Kit | Pediatric Pads, Instruction Card, Carrying Case | \$158.86 | 10% | \$142.97 |
| A-59 | 11101-000016 | Lifepak 1000 Replacement Infant/Child reduced Energy Defibrillation Electrodes | Pediatric Pads (For anyone under 8 yrs or 55lbs) | \$113.14 | 10% | \$101.83 |
| A-59 | 11100-000001 | Lifepak 1000 LIFE-PATCH ECG Electrodes | adult, pre-gelled electrodes (package of 3) | \$1.71 | 10% | \$1.54 |
| A-59 | 11111-000014 | Lifepak 1000 3-wire ECG Cable | Lead II | \$228.57 | 10% | \$205.71 |
| A-59 | 11425-000001 | Lifepak 1000 Accessory Pouch | Holds 3-wire cable and other accessories | \$57.14 | 10% | \$51.43 |
| A-59 | 40998-000110 | Ambu Res-Cue Mask First Responder Kit | Re-usable mouth barrier mask with valve & filter, 2 sets of vinyl gloves, razor, scissors, disposable anti-microbial wipe | \$42.29 | 10% | \$38.06 |
| A-59 | 40998-000109 | Ambu Res-Cue Key First Responder Kit | Disposable CPR barrier, 2 sets of vinyl gloves, razor, scissors, disposable anti-microbial wipe | \$44.57 | 10% | \$40.11 |
| A-59 | 11425-000003 | Lifepak 1000 Soft Shell Carrying Case | Replacement carrying case | \$170.29 | 10% | \$153.26 |
| A-59 | 11425-000002 | Lifepak 1000 Shoulder Strap | Replacement shoulder strap | \$40.00 | 10% | \$36.00 |
| A-59 | 11260-000023 | Lifepak 1000 Hard Shell, Watertight Case | Water-tight case provides extra protection from elements | \$302.86 | 10% | \$272.57 |
| A-59 | 26500-002156 | Lifepak 1000 Quick Reference Instruction Card | Laminated easy reference AED/CPR instruction card | \$6.86 | 10% | \$6.17 |
| A-59 | 26500-000268 | AED CPR Reference Poster | Poster-size easy reference AED & CPR guide | \$2.29 | 10% | \$2.06 |
| A-59 | 11201-000002 | Lifepak 1000 QUIK-COMBO 3-Lead Patient Simulator | Simulates patient heart rhythms, Allows users to practice & demonstrate monitoring Lead II ECG tracing and defibrillation shocks. | \$813.71 | 10% | \$732.34 |
| A-59 | 11250-000052 | Lifepak 1000 Clip-on Training Electrodes | Allows users to practice defibrillation electrode placement. Includes instructions for use & 5 pairs of reusable training electrodes. | \$66.29 | 10% | \$59.66 |
| A-59 | 21300-006553 | Lifepak 1000 Product CD | Contains info on LP1000 product. Training, clinical, technical, warranty & service. | \$28.57 | 10% | \$25.71 |
| A-59 | 26500-001864 | Lifepak 1000 Operating Instruction | Instructions cover the following topics: Safety information, unpacking & setup, use of LP1000 defib, Data Management & transfer, maintenance & troubleshooting. | \$17.14 | 10% | \$15.43 |
| | | | | | | Proposed Govt. Net Pricing with IFF |
| Sin # | Model # | LP1000 ACCESSORIES | Description | Retail | Govt Discount | Proposed Govt. Net Pricing with IFF |
| A-59 | 11250-000003 | AED Wall Placard | Plastic AED Sign | \$8.00 | 10% | \$7.20 |
| A-59 | 26500-000268 | AED/CPR Reference Poster | Poster-size easy reference AED & CPR guide | \$8.00 | 10% | \$7.20 |
| A-59 | 26500-001670 | AED Challenge | Interactive computer training tool, computer simulated environment | \$8.00 | 10% | \$7.20 |
| A-59 | 60998-000001 | AED Challenge (Wed Based) | Inactive computer training tool, yearly fee | \$8.00 | 10% | \$7.20 |