



## Philips GSA Government Contract Pricing List

Sin #	Model #	Philips AED Packages	Description	Retail	Govt. Disc.	Govt. Net with IFF
A-59	HSPH-OS11	Onsite AED Government Package	Onsite AED, Long-Life Battery, Case, Smart Pads Cartridge, Quick Start Poster, Quick Reference Guide, Owners Manual, 5 Yr Warranty, Fast Response Kit, Metal AED Sign, AED Window Sticker, Inspection Tag, Surface Mounted Cabinet with Alarm	\$1,901.90	38%	\$1,170.62
A-59	HSPH-FRX11	FRx AED Government Package	FRX AED, Long-Life Battery, Case, Smart Pads II, Quick Reference Guide, Owners Manual, 5 Yr Warranty, Fast Response Kit, Metal AED Sign, AED Window Sticker, Inspection Tag, Surface Mounted Cabinet with Alarm	\$2,447.90	38%	\$1,522.59
A-60	HSPH-FRX12	FRx AED First Responder Package	FRX AED, Long-Life Battery, Smart Pads II, Quick Reference Guide, Owners Manual, 5 Yr Warranty, Fast Response Kit, Metal AED Sign, AED Window Sticker, Inspection Tag, Surface Mounted Cabinet with Alarm	\$2,340.95	35%	\$1,521.62
Sin #	Model #	Philips AEDS	Description	Retail	Govt. Disc.	Govt. Net with IFF
A-59	M5066A	HeartStart Onsite	Onsite AED, Long-Life Battery, Smart Pads Cartridge, Quick Start Poster, Quick Reference Guide, Owners Manual, 5 Yr Warranty.	\$1,504.00	32.0%	\$1,022.00
A-59	861304	Heartstart FRX	FRX AED, Long-Life Battery, Smart Pads II, Quick Reference Guide, Owners Manual, 5 Yr Warranty	\$1,952.00	32.0%	\$1,326.50
A-59	861304 Opt-A01	Heartstart FRX Aviation Bundle	FRX AED, Aviation Battery (complies with TSO C-142), Smart Pads II, Quick Reference Guide, Owners Manual, 5 Yr Warranty	\$1,973.00	32.1%	\$1,340.50
Sin #	Model #	Onsite Accessories	Description	Retail	Govt. Disc.	Govt. Net with IFF
A-59	M5070A	Heartstart Long Life Battery	Lithium Manganese Dioxide Battery (4 year)	\$ 153.00	35.0%	\$99.45
A-59	M5071A	Onsite Adult SMART Pads Cartridge	Adult Pads - Appropriate for cardiac arrest victims 8 yrs or older, 55 lbs or greater	\$ 61.00	35.0%	\$39.65
A-59	M5072A	Onsite Infant/Child SMART Pads Cartridge	Infant Child Pads - Appropriate for cardiac arrest victims 8 yrs or younger, 55 lbs or less	\$ 98.00	35.0%	\$63.70
A-59	68-PCHAT	Fast Response Kit	Kit contains hypoallergenic nitrile gloves, pocket breathing mask, paramedic scissors, chest hair razor, large extra-absorbent paper towel contained in a 5-1/2" x 9-1/2" zippered pouch which attaches to case	\$ 42.00	35.0%	\$27.30
A-59	OPT-C01	Onsite Standard Carry Case (Must order w/ AED)	Wipeable urethane case, protects from moisture & harsh treatment	\$ 102.00	35.0%	\$66.30
A-59	OPT-C02	Onsite Slim Carry Case (Must order w/ AED)	Constructed with semi-rigid materials & covered in durable red cordura	\$ 36.00	35.0%	\$23.40
A-59	M5075A	Onsite Replacement Standard Carry Case	When ordering standalone. Same as OPT-C01	\$ 134.00	35.0%	\$87.10
A-59	M5076A	Onsite Replacement Slim Carry Case	When ordering standalone. Same as OPT-C02	\$ 113.00	35.0%	\$73.45
A-59	YC	Waterproof Carrying Case	Hard-shell plastic protects AED from water & other elements. Case can hold spare battery, spare pads, Fast Response Kit.	\$ 206.00	35.0%	\$133.90
A-59	M5066-91900	Onsite Defibrillator Owners Manual	Product info	\$ 21.00	35.0%	\$13.65
A-59	M5066-97800	Onsite Quick Reference Guide	1-2-3 step instruction card for defibrillator operation	\$ 5.00	35.0%	\$3.25
A-59	M5085A	Onsite Trainer	Simulates how the onsite will operate during real life cardiac arrest	\$ 335.00	35.0%	\$217.75
A-59	M5066-89100	Onsite Training Toolkit	Instructional aids, video, CD w/ powerpoint	\$ 31.00	35.0%	\$20.15
A-59	M5085-91900	Onsite Trainer Instructions	Specific instructions for trainer use	\$ 10.00	35.0%	\$6.50
A-59	M5087A	Onsite Trainer Replacement Carry Case	Replacement case for trainer	\$ 26.00	35.0%	\$16.90
A-59	M5073A	Onsite Adult Training Pads Cartridge	Adult non-clinical pads which suspends defibrillator's ability to shock	\$ 77.00	35.0%	\$50.05
A-59	M5074A	Onsite Infant/Child Training Pads Cartridge	Infant non-clinical pads which suspends defibrillator's ability to shock	\$ 82.00	35.0%	\$53.30
A-59	M5093A	Onsite Adult Training Replacement Pads	Replaces worn Adult training pads	\$ 31.00	35.0%	\$20.15

A-59	M5094A	Onsite Infant Training Replacement Pads	Replaces worn Infant training pads	\$ 31.00	35.0%	\$20.15
A-59	M5089A	External Manikin Adapters (5 pack)	Allows trainer to be used with mannequin	\$ 52.00	35.0%	\$33.80
A-59	M5090A	Adult Pad Placement Guide	Used in training exercises to demonstrate proper use (Flatman)	\$ 26.00	35.0%	\$16.90
A-59	989803139281	Infant/Child Pads Placement Guide	Used in training exercises to demonstrate proper use (Flatkid)	\$ 26.00	35.0%	\$16.90
A-59	989803130341	Onsite Extended Warranty (New)	2 year warranty coverage for new Onsite	\$ 407.00	35.0%	\$264.55
A-59	989803130351	Onsite Extended Warranty (Previously Sold)	2 year warranty coverage for previously sold Onsite	\$ 407.00	35.0%	\$264.55

Sin #	Model #	FRX Accessories	Description	Retail	Govt. Disc.	Govt. Net with IFF
A-59	M5070A	Heartstart Long Life Battery	Lithium Manganese Dioxide Battery (4 year)	\$ 153.00	35.0%	\$99.45
A-59	989803130301	FRx Aviation Battery	Approved for aircraft (complies with TSO C-142)	\$ 170.00	35.0%	\$110.50
A-59	989803139261	FRx Smart Pads II	Adult defibrillation pads	\$ 50.00	35.0%	\$32.50
A-59	989803139311	FRx Infant/Child Key	Used in infant/child defibrillation with FRx (Appropriate for cardiac arrest victims 8 yrs or younger, 55 lbs or less)	\$ 98.00	35.0%	\$63.70
A-59	68-PCHAT	Fast Response Kit	Kit contains hypoallergenic nitrile gloves, pocket breathing mask, paramedic scissors, chest hair razor, large extra-absorbent paper towel contained in a 5-1/2" x 9-1/2" zippered pouch which attaches to case	\$ 42.00	35.0%	\$27.30
A-59	989803139251	FRx Carrying Case	Wipeable urethane case, protects from moisture & harsh treatment	\$ 134.00	35.0%	\$87.10
A-59	YC	Waterproof Carrying Case	Hard-shell plastic protects AED from water & other elements. Case can hold spare battery, spare pads, Fast Response Kit.	\$ 206.00	35.0%	\$133.90
A-59	989803138731	FRx Owner's Manual	Product Info	\$ 21.00	35.0%	\$13.65
A-59	989803138601	FRx Quick Reference Guide	1-2-3 step instruction card for defibrillator operation	\$ 5.00	35.0%	\$3.25
A-59	861306	FRx Trainer	Simulates how the FRx will operate during real life cardiac arrest	\$ 345.00	35.0%	\$224.25
A-59	989803139321	FRx Training Toolkit	CD, DVD with training video & instructional materials	\$ 31.00	35.0%	\$20.15
A-59	989803139341	FRx Product Training DVD	Instructional DVD	\$ 15.00	35.0%	\$9.75
A-59	989803139271	FRx Training Pads II	Special pads which place FRx into training mode & disable its energy delivery	\$ 77.00	35.0%	\$50.05
A-59	989803139291	FRx Replacement Training Pads	Replace worn training pads	\$ 31.00	35.0%	\$20.15
A-59	M5089A	External Manikin Adapters (5 pack)	Allows trainer to be used with mannequin	\$ 52.00	35.0%	\$33.80
A-59	M5090A	Adult Pad Placement Guide	Used in training exercises to demonstrate proper use (Flatman)	\$ 26.00	35.0%	\$16.90
A-59	989803139281	Infant/Child Pads Placement Guide	Used in training exercises to demonstrate proper use (Flatkid)	\$ 26.00	35.0%	\$16.90
A-59	05-10000	HeartStart Pads Adapter (Quick-Combo)	Allows pads to function with other non-Philips AEDS	\$ 39.00	35.0%	\$25.35
A-59	05-10100	HeartStart Pads Adapter (Zoll)	Allows pads to work with Zoll	\$ 39.00	35.0%	\$25.35
A-59	05-10200	HeartStart Pads Adapter (Barrell)	Allows pads to function with other non-Philips AEDS	\$ 39.00	35.0%	\$25.35
A-59	989803143941	FRx Extended Warranty (New)	2 year warranty coverage for new FRx	\$ 406.00	35.0%	\$263.90
A-59	989803143951	FRx Extended Warranty (Previously Sold)	2 year warranty coverage for previously sold FRx	\$ 406.00	35.0%	\$263.90

Sin #	Model #	FR2+ Accessories	Description	Retail	Govt. Disc.	Govt. Net with IFF
A-59	M3863A	FR2 Long Life Battery	Lithium Manganese Dioxide Battery (4 yr installed, 5 yr standby)	\$ 246.00	35.0%	\$159.90
A-59	989803136291	FR2 Aviation Battery	Lithium Manganese Dioxide Battery approved for aircraft (complies with TSO C-142).	\$ 247.00	35.0%	\$160.55
A-59	M3848A	FR2+ Rechargeable Battery	Lithium ion battery provides 100 shocks (typical) or 5 hours (typical) of ECG display time at full capacity. The "fuel gauge" on the FR2+ displays the battery's remaining power. Under normal conditions, the FR2+ Rechargeable Battery withstands 300 charge-	\$ 273.00	35.0%	\$177.45
A-59	M3849A	FR2 Lithium Ion Charger	Charger for FR2 Rechargeable battery	\$ 155.00	35.0%	\$100.75
A-59	989803358211	FR2 Adult AED Defibrillator Pads	1 pack of Adult Defibrillation Pads	\$ 39.00	35.0%	\$25.35
A-59	989803158221	FR2 Adult AED Defibrillator Pads (5)	5 pack of Adult Defibrillation Pads	\$ 154.00	35.0%	\$100.10
A-59	M3870A	Infant/Child Reduction Pads	1 set of Infant Child Defibrillation Pads (Appropriate for cardiac arrest victims 8 yrs or younger, 55 lbs or less)	\$ 98.00	35.0%	\$63.70

A-59	68-PCHAT	Fast Response Kit	Kit contains hypoallergenic nitrile gloves, pocket breathing mask, paramedic scissors, chest hair razor, large extra-absorbent paper towel contained in a 5-1/2" x 9-1/2" zippered pouch which attaches to case	\$ 42.00	35.0%	\$27.30
A-59	M3853A	FR2 AED Data Card Tray	Holds AED Data card	\$ 9.00	35.0%	\$5.85
A-59	M3854A	FR2 AED Data Card & Tray	16mb data card holds 8 hours of ECG info, comes with tray	\$ 92.00	35.0%	\$59.80
A-59	SDCF-05	FR2 Data Card Adapter	Enables data card to be read on PC	\$ 31.00	35.0%	\$20.15
A-59	M3524A	FR2 Data Card Reader	Compact flash data card reader (for a personal computer) enables data transfer from the defibrillator data card (M3854A) to a personal computer for use with Event Review.	\$ 155.00	35.0%	\$100.75
A-59	M3873A	FR2+ Assessment Module	Module enables responder to assess the heart rhythms of conscious and/or breathing patients who may be in cardiac distress by using Lead II ECG.	\$ 309.00	35.0%	\$200.85
A-59	989803137771	FR2 ECG Monitoring Electrodes	20 3-packs of electrodes	\$ 52.00	35.0%	\$33.80
A-59	M3868A	Basic Carrying Case	Red cordura, semi-rigid carrying case which can hold the device, spare battery & 3 sets of pads.	\$ 134.00	35.0%	\$87.10
A-59	M3869A	Vinyl Carrying Case	Vinyl semi-rigid carrying case which can hold the device, spare battery & 3 sets of pads.	\$ 134.00	35.0%	\$87.10
A-59	YC	Waterproof Carrying Case	Hard-shell plastic protects AED from water & other elements. Case can hold spare battery, spare pads, Fast Response Kit.	\$ 206.00	35.0%	\$133.90
A-59	989803133171	Temperature Control Carrying Case	Case stores and protects AED against temperature related damage	\$ 391.00	35.0%	\$254.15
A-59	M3860-91900	FR2 Instructions for Use	Replacement instructions	\$ 21.00	35.0%	\$13.65
A-59	M3860-97800	FR2 Quick Reference Card	Simulates how the FRx will operate during real life cardiac arrest	\$ 5.00	35.0%	\$3.25
A-59	861386	FR2 Guideline Upgrade Kit	Re-configures device to meet 2005 AHA guidelines	\$1,540.00	35.0%	\$1,001.00
A-59	M3752A	Heartstart Trainer 2	Trainer simulates sudden cardiac arrest episodes for an extremely realistic training experience. (Carrying Case, 1 set of pads included)	\$ 359.00	35.0%	\$233.35
A-59	M3753A	FR2 Remote Control	Optional remote control for easy instructor control. Functions include: volume control, pause and resume, choice of 10 programmed and 3 custom scenarios, scenario override, illuminate LEDs in AED Little Anne manikin. 2	\$ 50.00	35.0%	\$32.50
A-59	M3754A	FR2 Programming Kit	Programming kit enables reconfiguration of AED Trainer 2 parameters, program languages, and creation of custom training scenarios. (Comes with PC software on CD and standard serial port cable)	\$ 31.00	35.0%	\$20.15
A-59	07-10900	FR2 Training Pads (1 set)	Non-conductive pads used for training purposes for responders practicing the use of FR2 series Defibrillator.	\$ 26.00	35.0%	\$16.90
A-59	M3871A	FR2 Infant/Child Training Pads (1 set)	Non-conductive pads used for training purposes for responders practicing the use of FR2 series Defibrillator to defibrillate children.	\$ 46.00	35.0%	\$29.90
A-59	M3864A	FR2 Training & Admin Pack	Admin pack disables FR2 shock delivery capability and converts to trainer trainer with nine realistic scenarios.	\$ 206.00	35.0%	\$133.90
A-59	M3855A	FR2 Training Charger	Charger for training & admin pack (includes US power cord)	\$ 129.00	35.0%	\$83.85
A-59	07-11000	FR2 Trainer Carrying Case	Replacement carrying case for Trainer2	\$ 26.00	35.0%	\$16.90
A-59	M3864-90001	FR2 Training & Admin Reference Guide	FR2 Training & Administration Pack Instructions for Use	\$ 21.00	35.0%	\$13.65
A-59	989803150291	FR2 Training Toolkit	Instructional aids, video, CD w/ powerpoint	\$ 31.00	35.0%	\$20.15
A-59	M3756A	AED Little Annie Training System	AED Trainer 2, remote control, AED Little Anne manikin with Laerdal Link technology, remote control, trainer carry case and instructions for use	\$ 596.00	35.0%	\$387.40
A-59	M3755A	Little Annie Training Pads (1 set)	Training pads for use with Little Annie	\$ 28.00	35.0%	\$18.20
A-59	05-10000	HeartStart Pads Adapter	Allows pads to function with other non-Philips AEDS	\$ 39.00	35.0%	\$25.35
A-59	05-10100	HeartStart Pads Adapter (Zoll)	Allows pads to work with Zoll	\$ 39.00	35.0%	\$25.35
A-59	05-10200	HeartStart Pads Adapter (Barrell)	Allows pads to function with other non-Philips AEDS	\$ 39.00	35.0%	\$25.35
A-59	989803130321	FR2 Extended Warranty (New)	2 year warranty coverage for new FR2	\$ 510.00	35.0%	\$331.50
A-59	989803130331	FR2 Extended Warranty (Previously Sold)	2 year warranty coverage for previously sold FR2	\$ 510.00	35.0%	\$331.50
<b>Sin #</b>	<b>Model #</b>	<b>Forerunner Accessories</b>	<b>Description</b>	<b>Retail</b>	<b>Govt. Disc.</b>	<b>Govt. Net with IFF</b>
A-59	BT1	Forerunner Battery	Battery Pack	\$ 170.00	35.0%	\$110.50
A-59	989803136301	Forerunner Battery-Aviation	Aviation Battery LiMN02	\$ 170.00	35.0%	\$110.50
A-59	989803358211	FR2 Adult AED Defibrillator Pads	1 pack of Adult Defibrillation Pads	\$ 39.00	35.0%	\$25.35

A-59	989803158221	FR2 Adult AED Defibrillator Pads (5)	5 pack of Adult Defibrillation Pads	\$ 154.00	35.0%	\$100.10
Sin #	Model #	Philips Accessories	Description	Retail	Govt. Disc.	Govt. Net with IFF
A-59	ACT-IR	Infrared Data Cable	Attaches to PC & reads IR data, for use with Event Review Software	\$ 134.00	35.0%	\$87.10
A-59	M3859A	Secure Pull Seal (10 pack)	10 break away seals used to discourage tampering with wall bracket (M3857A)	\$ 10.00	35.0%	\$6.50
A-59	M3857A	Wall Bracket	Specifically designed to hold Philips AEDs & accessories to wall	\$ 92.00	35.0%	\$59.80
A-59	989803136531	Philips Defibrillator Cabinet (Basic)	White cabinet with audible siren alarm. No visual alarm or connectivity to building's security system. Dimensions: 16.5" x 15" x 6".	\$ 236.00	35.0%	\$153.40
A-59	PFE7023D	Philips Defibrillator Cabinet (Semi)	Semi-recessed white cabinet with audible alarm & flashing lights. Inside Dimensions: 14"x22.5"x6"	\$ 438.00	35.0%	\$284.70
A-59	PFE7024D	Philips Defibrillator Cabinet (Surface)	Surface Mounted white cabinet with audible alarm & flashing lights. Dimensions: 16" x 22.5" x 6.	\$ 411.00	35.0%	\$267.15
A-59	M3858A	AED Wall Sign	Hangs above wall mount or cabinet to give even greater visibility to the defibrillator	\$ 33.00	35.0%	\$21.45
A-59	861311	Review Express Connect Software	Allows user to review event data	\$ 85.00	35.0%	\$55.25
A-59	M3834A	Event Review Software	Single PC - HeartStart Event Review 3.1 software provides an easy-to-use, data management solution for electronically reporting and managing your defibrillation data. Event Review provides reliable presentation of ECG data, shock decisions, audio (if avai	\$ 407.00	35.0%	\$264.55
A-59	989803141811	Event Review Software (Organization)	Network version - same as M3834A	\$1,025.00	35.0%	\$666.25
A-59	861431	Event Review Pro	Single PC	\$2,570.00	35.0%	\$1,670.50
A-59	861431	Event Review Pro (Site)	Site License	\$6,175.00	35.0%	\$4,013.75
A-59	989803143051	HeartStart Case Capture Palm One	Allows user to view ECG and events data on Palm Handheld	\$ 81.00	35.0%	\$52.65
A-59	989803143041	HeartStart Handheld Configuration Software	Allows user to reconfigure defibrillator settings thru Palm	\$ 81.00	35.0%	\$52.65